



THE RITZ-CARLTON
YACHT COLLECTION

SELLING THE RITZ-CARLTON YACHT COLLECTION

FEBRUARY 1, 2023



INTRODUCING EVRIMA

NOW SAILING!

- The highly anticipated debut of The Ritz-Carlton Yacht Collection has arrived; *Evrima* set sail for its maiden voyage from Barcelona on October 15th.
- Named for the Greek word meaning Discovery, *Evrima* inspires travelers to immerse themselves in exceptional experiences, explore new destinations and foster the spirit of adventure.
- Guests are primarily new-to-cruise, around 40-50 years in age.
- Reservations are open for the Caribbean and Mediterranean seasons through 2024. The yachts are also available for private charter for 2024 and beyond.



POSITIVE GUEST FEEDBACK



"Staff was warm, friendly and cared a great deal about making this a great experience for us."

"Evrima is a beautiful ship inside and out. Our room was excellent and thoughtfully designed with beautiful finishes."

"The service personnel were outstanding. Always with a smile, a greeting and a willingness to help. It was really cool to be on the inaugural voyage of Evrima."

"Overall, our experience was exceptional. The room product was spectacular, the public spaces beautiful! We made life-long friends with other guests, enjoyed the beauty of the ship and the ports, and made memories that will last forever. Our intent is to book again - perhaps, Greece to Rome."



THROUGH OUR GUESTS' EYES



PRODUCT OVERVIEW

EVRIMA SPECS, SUITES AND DINING
EXPERIENCES

EVIRIMA BY THE NUMBERS



624
FEET
(190 METERS)

25,400
TONS

149
SUITES

298
GUESTS

246
CREW

1 to 1.21
CREW-TO-GUEST
RATIO











1 to 85.2
GUEST-TO-SPACE
RATIO

THE ALL-INCLUSIVE EXPERIENCE



- LUXURY ALL-SUITE ACCOMMODATIONS, EACH WITH PRIVATE TERRACE
- ACCESS TO A PERSONAL CONCIERGE
- MULTIPLE DINING EXPERIENCES, INCLUDING 24-HOUR IN-SUITE DINING
- MARINA PLATFORM WITH ACCESS TO NON-MOTORIZED WATER SPORTS WHILE AT ANCHOR
- BEVERAGES IN-SUITE AND THROUGHOUT THE YACHT
- ONBOARD ACTIVITIES AND ENTERTAINMENT
- ONBOARD GRATUITIES
- WI-FI THROUGHOUT THE YACHT

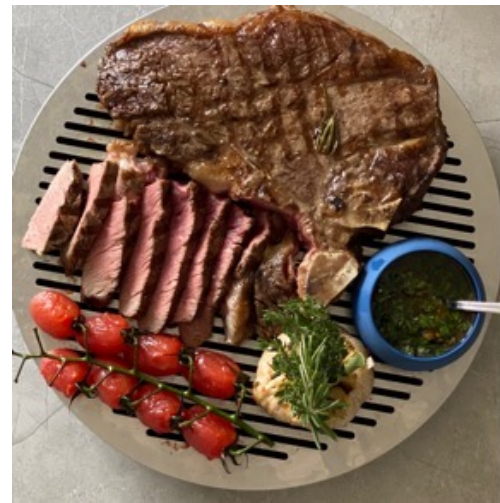
EVIRIMA DINING EXPERIENCES

INCLUDED	OPEN SEATING	MISTRAL	TALAAAT NAM	THE POOL HOUSE	THE EVRIMA ROOM
	*Reservations encouraged once on board				
		LIGHT BITES	THE BAR	THE LIVING ROOM	THE MARINA TERRACE
					
ADDITIONAL FEE	SPECIALTY*	S.E.A.	DINING PRIVÉE		
	*Reservations required				

S.E.A.
SPECIALTY DINING
DECK 6



SAMPLE MENU ITEMS



EVIRIMA'S SUITES

- 149 SUITES, EACH WITH PRIVATE OCEAN-VIEW TERRACE
- HIGHEST PERCENTAGE OF LARGER SUITES IN LUXURY CRUISING
- TWO OWNER'S SUITES, EACH WITH PRIVATE WHIRLPOOL
- LOFTS AND COMBINABLE SUITES WITH FLEXIBLE CONFIGURATION
- SUPERIOR GUEST AMENITIES



SUITES AT A GLANCE

THE OWNER'S SUITE



SUITE: 1091 SQ FT | 101 SQ M
TERRACE: 635 SQ FT | 59 SQ M
QUANTITY: 2

THE VIEW SUITE



SUITE: UP TO 574 SQ FT | 53 SQ M
TERRACE: UP TO 129 SQ FT | 12 SQ M
QUANTITY: 4

THE TWO-STORY LOFT SUITE



SUITE: 611 SQ FT | 57 SQ M
TERRACE: 81 SQ FT | 7.5 SQ M
QUANTITY: 12

THE GRAND SUITE



SUITE: 587 SQ FT | 55 SQ M
TERRACE: UP TO 118 SQ FT | 11 SQ M
QUANTITY: 14

THE SIGNATURE SUITE



SUITE: 429 SQ FT | 40 SQ M
TERRACE: UP TO 118 SQ FT | 11 SQ M
QUANTITY: 27

THE TERRACE SUITE



SUITE: 300 SQ FT | 28 SQ M
TERRACE: UP TO 81 SQ FT | 7.5 SQ M
QUANTITY: 90

THE GRAND SUITE

QUANTITY: 14
SUITE: 587 SQ FT | 55 SQ M
TERRACE 108-118 SQ FT | 10-11 SQ M



SUITE AMENITIES

diptyque
paris

Luxury bath amenities, including
shampoo, conditioner, body wash
and body lotion from Diptyque



Pop-up vanity mirror in suite



400 thread count sateen linens and
throw blanket from the Hotel
Collection by Frette



Hair dryer and flat iron
from Harry Josh



Complimentary chilled bottle of Moët
et Chandon champagne upon arrival



Espresso machine with complimentary
Illy coffee and Dammann teas

CONNECTING AND CONVERTIBLE SUITES

All suites are designed for two (2) guests, but many can be connected to satisfy the needs of families or to appeal to meeting planners. An innovative system offers the flexibility to transform connecting suites into larger spaces by removing a panel of the wall.

All connecting suites include:

- An expanded private terrace
- Two (2) luxury custom king bed sleep systems
- Two (2) in-suite safes
- Two (2) double vanity bathrooms, each with a modern shower system
- Three (3) digital flat screen televisions
 - Two in Terrace-to-Terrace (2) configurations

Terrace-to-Grand (connected)



Terrace-to-Signature (convertible)



Terrace-to-Terrace (convertible)



CONNECTING TERRACE SUITES

SUITE: 600 SQ FT | 56 SQ M
TERRACE: UP TO 162 SQ FT | 15 SQ M



LIFE ON BOARD

EVIRIMA

ACTIVITIES AND PUBLIC SPACES

PUBLIC SPACES ON BOARD EVRIMA



- INTIMATE, RELAXED, CASUALLY ELEGANT ATMOSPHERE
- INTUITIVE, RESIDENTIAL FEEL
- LOUNGE AND BAR OFFER A VARIETY OF ENTERTAINMENT EXPERIENCES
- ACTIVELY SOCIALIZE OR ENJOY PRIVACY
- PEACEFUL RETREAT BY DAY, SOCIAL SCENE BY NIGHT



THE MARINA TERRACE
COCKTAILS AND LIGHT BITES
DECK 3



THE MARINA

MULTI-FUNCTIONAL PLATFORM

DIRECT ACCESS TO THE WATER FROM DECK 3

COMPLIMENTARY WATERSPORTS DURING
PORT DAYS WHILE AT ANCHOR*

- PADDLEBOARDS
- WINDSURF BOARDS
- KAYAKS
- SAILBOATS
- SNORKELING ACCESSORIES

**Weather and local authorities permitting*



SPA AND WELLNESS

- SPA DESIGNED AND OPERATED BY THE RITZ-CARLTON®
- INDOOR AND OUTDOOR TREATMENT ROOMS AND RELAXATION AREAS
- BEAUTY LOUNGE AND GENTLEMEN'S GROOMING SALON
- TECHNOGYM EQUIPMENT
- GROUP EXERCISE CLASSES
- PERSONAL TRAINING
- FITNESS ON DEMAND



THE SPA TERRACE

DECK 9



FITNESS STUDIO OFFERINGS

In addition to the spa, the onboard Fitness Studio is home to a health and wellness program integrating fitness and spa with lectures and nutrition that can be customized to fit guests' needs.

FITNESS STUDIO OFFERINGS:

- Personal Training
- Group Exercise Classes
- Private or Group Yoga Classes
- Fitness on Demand Access



RITZ KIDS

- DEDICATED SPACE ON BOARD FOR CHILDREN AGES 4 TO 12
- ENHANCED SERVICES AVAILABLE DURING HOLIDAYS AND SUMMER MONTHS

MORNING SESSION: 9:00 AM – 12:00 PM \$45

AFTERNOON SESSION: 1:00 PM – 4:00 PM \$45

EVENING SESSION: 6:00 PM – 9:00 P M \$65



ENTERTAINMENT AND ENRICHMENT



Led by the Entertainment & Enrichment Director, onboard entertainment staff features an in-house quartet comprised of one pianist, one vocalist, one guitarist and one drum/sax musician.



A global network of world-renowned entertainers and enrichment artists joins the yacht for specific sailings to suit the regions we visit.

Our detailed activities program features elements such as classic movies, themed dinners with curated entertainment and lectures.



A partnership with Enterprise & Art creates an immersive art program and curate a permanent collection of art showcased throughout the yacht.

Limited print editions and unique are available for purchase.



The onboard Arts Concierge will oversee the Art Program experience and provide regular educational talks on art history, curation and the stories behind each piece.

ITINERARIES

RELAXED PACE



- MORE OVERNIGHTS IN PORTS OF CALL
 - Monte Carlo
 - Dubrovnik
 - St. Barthèlemy
- MOST VOYAGES RANGE 7-10 NIGHTS
- ABILITY TO COMBINE BACK-TO-BACK VOYAGES WITHOUT REPEATING PORTS
- INTIMATE SIZE ALLOWS ACCESS TO COVETED YACHTING DESTINATIONS
 - Marina Papagayo, Costa Rica
 - Great Exuma

THE SHORE COLLECTION

EXPERIENCES ASHORE

Five themed categories

Iconic Sights - Active Explorations

Epicurean Experiences - Stirring the Senses

Cultural Connections

Concierge ashore for custom arrangements or private excursions



Yoga on a private beach in Grenada

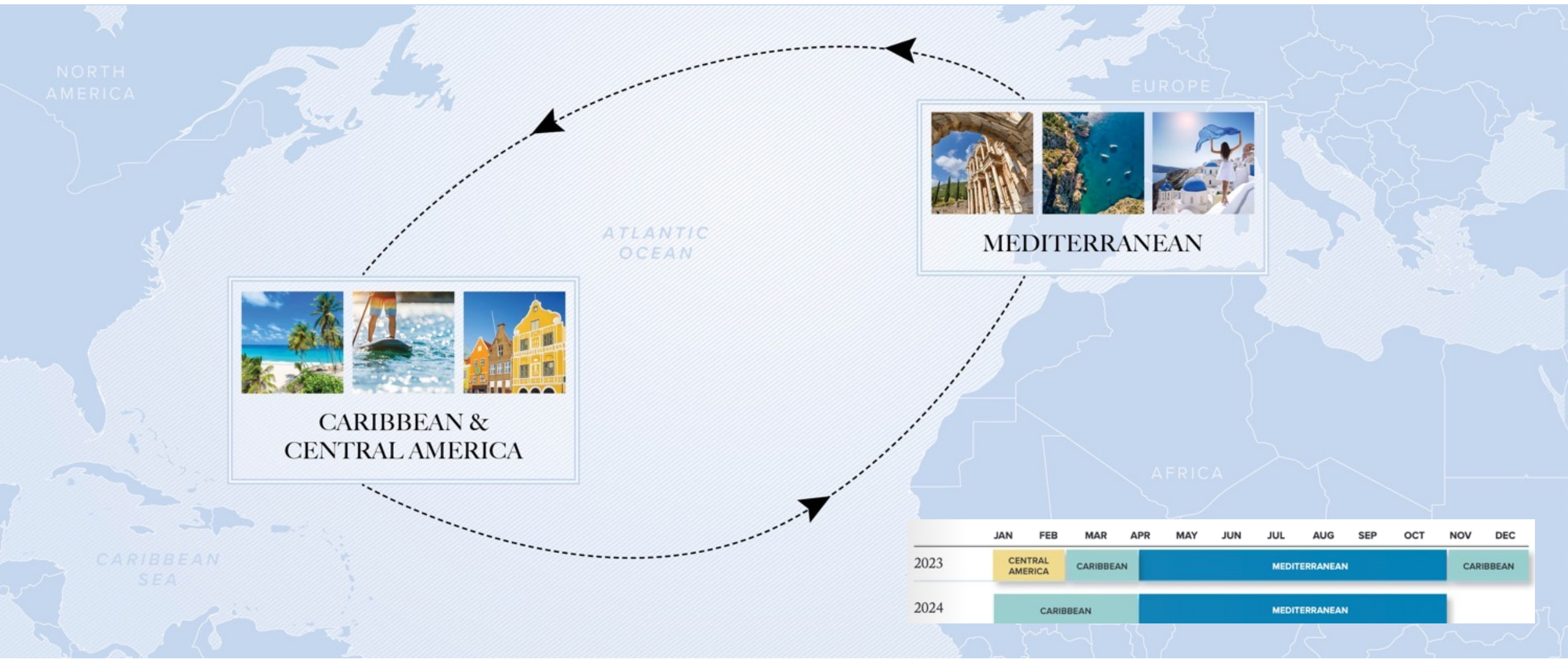
Tour the ruins of Ephesus

Zipline over the Costa Rican Rainforest

Hunt for truffles in Tuscany

DJ Workshop in Ibiza

2023-2024 SEASONS



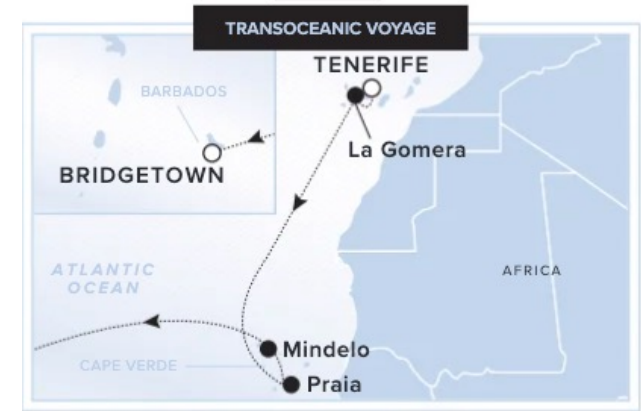
SELLING OPPORTUNITIES



SAN JUAN TO LISBON
April 14, 2023 | 13 Nights



TENERIFE TO TENERIFE
October 31, 2023 | 7 Nights



TENERIFE TO BRIDGETOWN
November 7, 2023 | 12 Nights

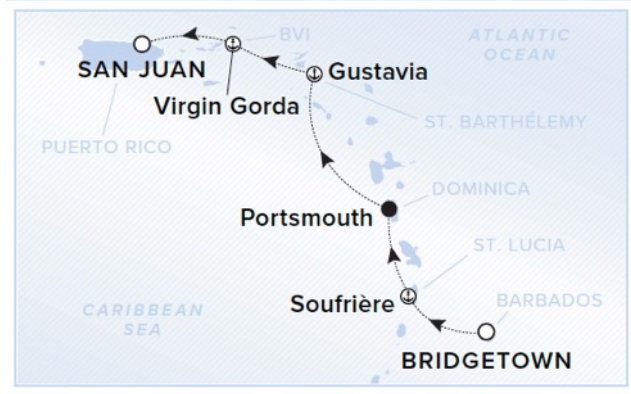


FORT LAUDERDALE ROUNDTRIP
December 13, 2023 | 7 Nights

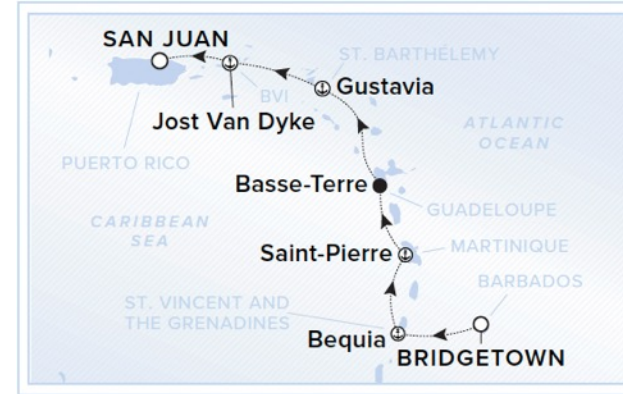


FORT LAUDERDALE ROUNDTRIP
December 20, 2023 | 7 Nights

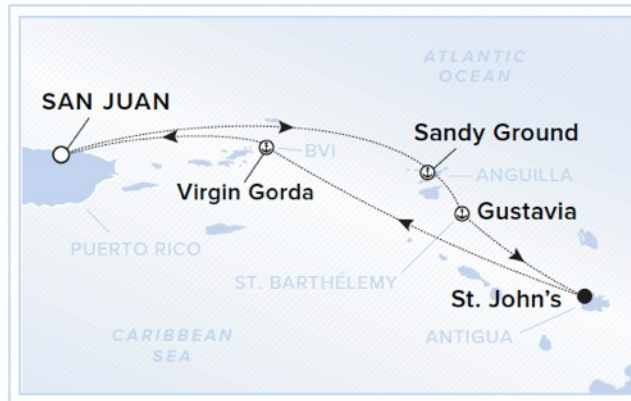
NEW! SELLING OPPORTUNITIES



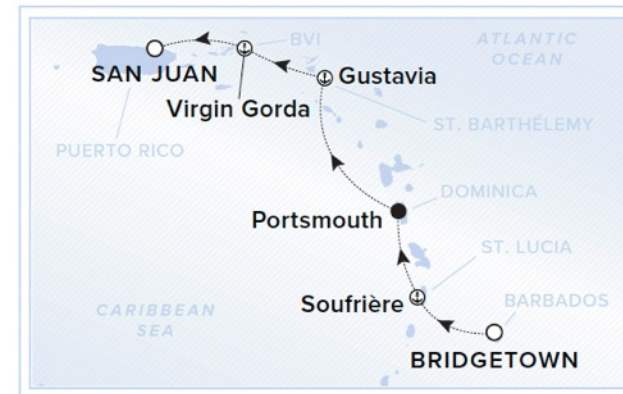
BARBADOS TO SAN JUAN
November 26, 2023 | 5 Nights



BARBADOS TO SAN JUAN
January 24, 2024 | 6 Nights



SAN JUAN ROUNDTrip
January 30, 2024 | 5 Nights



BARBADOS TO SAN JUAN
March 2, 2024 | 7 Nights

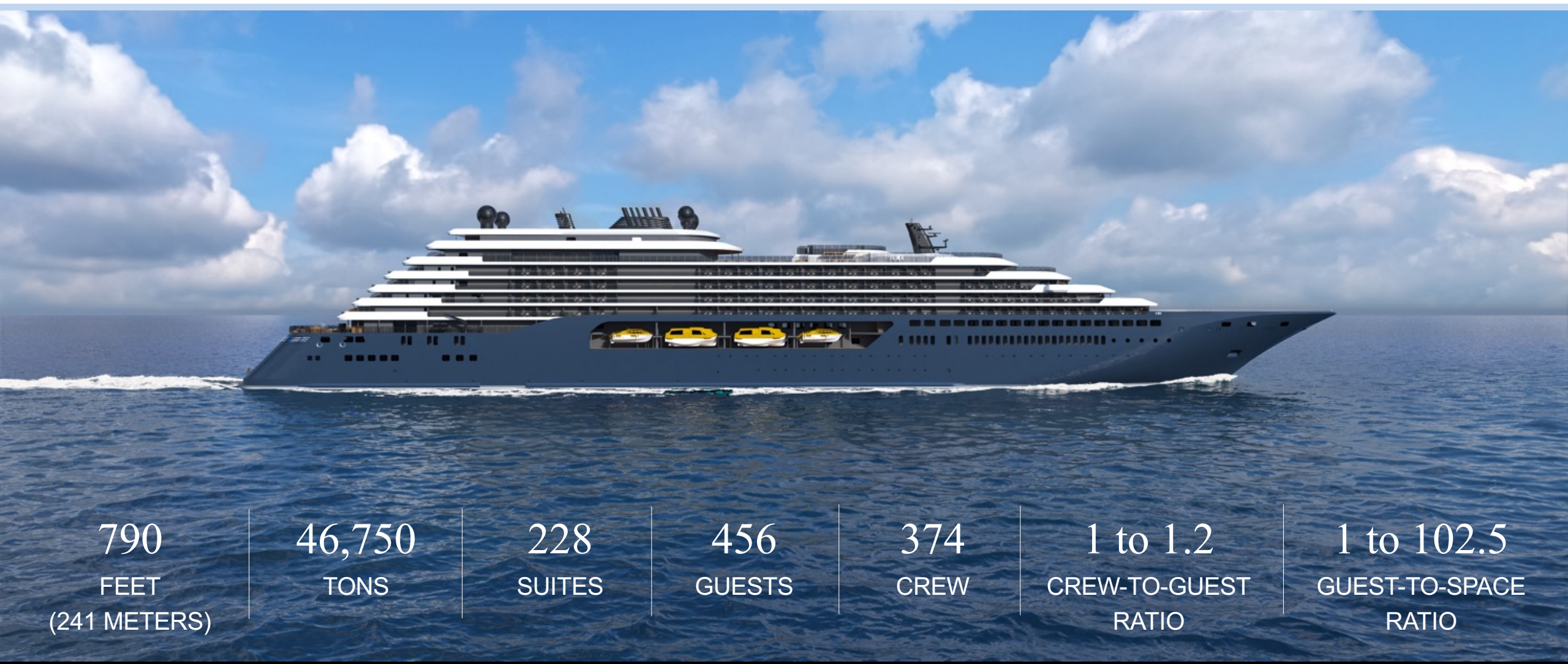
WHAT'S NEW

INTRODUCING THE NEXT GENERATION

- Two new superyachts, *Ilma* and *Luminara*, setting sail in 2024 and 2025 respectively.
- Signature spaces:
 - Multiple dining experiences
 - Wine vault
 - The Ritz-Carlton Spa®
 - Expanded marina with access to the sea.
- Higher percentage of upper suites
- *Ilma* opens for reservations in February 2023 for sailings in the Mediterranean in 2024.
 - Feb 15: Priority Access: Ambassador Members
 - Feb 24: Priority Access: Titanium & Platinum Members
 - Mar 2: Priority Access Gold & Silver Members
 - Mar 9: Public Launch: All Members



ILMA BY THE NUMBERS



790
FEET
(241 METERS)

46,750
TONS

228
SUITES

456
GUESTS

374
CREW

1 to 1.2
CREW-TO-GUEST
RATIO

1 to 102.5
GUEST-TO-SPACE
RATIO

CONTACT US

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TRAVEL PROFESSIONAL PORTAL:

www.ritzcarltonyachtcollection.com/travelprofessionals

- Manage bookings
- View availability
- Marketing resources
- And more!

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Q & A